

# Overview

## **TOTAL UPSTREAM NIGERIA LIMITED**

### **TENDER OPPORTUNITY: PROVISION OF OPERATIONAL INSURANCE POLICY (OML 130 PSC AKPO FIELD OPERATIONAL INSURANCE PROGRAMME) TOTAL UPSTREAM NIGERIA LIMITED**

**REF. NO: 16303177**

#### **(1) INTRODUCTION**

Total Upstream Nigeria Limited (TUPNI) operator of the OML 130 PSC invites interested and reputable Nigerian registered insurance companies with relevant experience to tender for the technical bidding phase for the provision of operational insurance policy for its OML 130 PSC Akpo Field Operations)

#### **(2) SCOPE OF WORK**

The Insurance program for partners of the deep Offshore OML 130 PSC will include but not limited to the following coverage

- (a) Physical loss and/or damage to Property
- (b) Third Party Liability risks.
- (c) Operator's Extra Expense

The Insurer shall retain a percentage of the risk in Nigeria and re-insure the excess capacity with leading foreign underwriters. The Insurer will liaise with the appointed re-insurance Broker or insurance consultant for the purpose of re-insurance with foreign underwriters. The Insurer will also handle claims services, policy documentation, renewals, endorsement etc

#### **(3) CONDITION FOR SELECTION**

The insurance Company seeking to be selected must satisfy the following conditions.

- (1) Be a Limited Liability Company registered in Nigeria and licensed by the National Insurance Commission (NAICOM) to transact General Insurance Business.
- (2) Have a net asset of not less than N5billion.
- (3) Have acquired good experience in Oil and Gas insurance business.
- (4) Have adequate and qualified staff with experience in Oil and Gas insurance business.
- (5) Must be in good standing as regards the prompt settlement of all claims reported to date.
- (6) Have a business relationship with competent Insurance Broker(s) with good reputation and experience in Oil and Gas Insurance business
- (7) Must be a good corporate citizen of Nigeria that pays it taxes as and when due.

#### **(4) MANDATORY REQUIREMENTS**

- (a) To be eligible for this tender exercise, interested contractors are required to be pre-qualified in the Non-Life Categories (3.14.07) in NipeX Joint Qualification System (NJQS) database. All successfully pre-qualified suppliers in this category will receive an Invitation to Technical Tender (ITT).
- (b) To determine if you are pre-qualified and view the product services category you are listed for; open [www.nipex-ng.com](http://www.nipex-ng.com) and access NJQS with your log-in details, click on continue Joint Qualification Scheme tool, click check my supplier status and then click supplier product group.
- (c) If your company is not listed in the product/service category and you are registered with DPR to do business in this category, please contact the NipeX office at 8/10 Bayo Kuku Road ikoyi, Lagos with your DPR certificate as evidence for verification and necessary update.
- (d) To initiate the NJQS pre-qualification process, access [www.nipex-ng.com](http://www.nipex-ng.com) to download the application form, make necessary payments, and contact the NipeX office for further action.
- (e) To be eligible, all tenders must comply with the Nigerian Content requirements in the NipeX system.

#### **(5) NIGERIAN CONTENT REQUIREMENTS**

COMPANY is committed to the development of the Nigerian oil and gas business in compliance with the Nigerian Content Act 2010 for Nigerian Content Development.

As from the commencement of this Act, the minimum Nigerian Content in any project, service, or product specification to be executed in the Nigerian oil and gas industry shall be consistent with the level set in the Schedule of the Act and any other targets as may be directed by the Nigerian Content Development and Monitoring Board (The Board)

Tenderer shall comply with all the provisions of the Nigerian Content Act that relate to this contract but in particular comply with the minimum Nigerian Content % for the scopes which are covered in the Schedule of the Act and any other requirement that may arise from time to time not explicitly stated in this contract but which apply to the contract in fulfillment of the Nigerian Content Act, in the submission of their Tender.

Failure to fully comply with the Nigerian Content Act or demonstrate commitment to Nigerian Content Development Policy of the Nigerian government shall result to disqualification from bidding this contract.

Tenderers shall provide evidence of Registration by National Insurance Commission (NAICOM) and Nigerian Insurance Association (NIA).

**As part of their submissions. Tenderer shall:**

(1) Develop a Nigerian Content Execution Plan (NCP), which shall explain the methodology of how it intends to comply with the requirements of the Act and how to achieve the set target(s) in the Schedule of Nigerian Oil & Gas Industry Content Development Act and any targets set by The Board.

(2) Only Nigerian registered company with greater than or equal to 51% Nigerian shareholding shall bid for this work scope. Submit certified copies of CAC forms 02 & 07 and or evidence of entity's incorporation, shareholding and ownership structure in Nigeria.

(3) In line with the NCD Human Capacity Development Initiative, Bidder shall commit to providing Project-Specific training, man-hour, budget, skill development and understudy plan for Nigerian personnel utilizing OGTAN registered trainer(s) or other approved NCDMB training institution(s).

(4) Provide evidence (personnel list and positions with organization chart to substantiate) of percentage of management that are Nigerian Nationals and the percentage of the total workforce that are Nigerians

(5) Submit Tenderer's corporate organization's overall human resources structure (mgt, supervisors, senior & junior skilled officers etc.) identifying positions manned/occupied.

(6) Detailed description of the location of in-country committed facilities & infrastructure (Administrative office) in Nigeria to support this contract

(7) Tenderers shall provide evidence of Registration by National Insurance Commission (NAICOM) and Nigerian Insurance Association (NIA), and that all in-country capacity for the risk have been utilized before any reinsurance of the excess capacity with international under writers.

**NOTE:** Failure to comply with the provision of the Nigerian Content Act 2010 or to demonstrate commitment to the development of the Nigerian Content Policy shall result in disqualification from this bidding process.

## **(6) ADDITIONAL INFORMATION**

Tenderers are to provide current NAICOM registration certificate and approved financial report/ statement Bidding shall be acceptable and evaluated on individual as well as Consortium basis provided that Consortium shall:

- Agree with the lead underwriter for the consortium
- Have executed a Memorandum of Agreement (MOA)
- Obtain NAICOM certification for the consortium
- Obtain NAICOM certification for the consortium consolidated Financial Report/Statement.
- Obtain NAICOM approval for reinsurance offshore on the basis that local capacity has been exhausted.
- Provide acceptable reinsurance treaty from Reinsurance Companies with A+ rating.

(a) Failure to provide any of the listed documents or information may automatically disqualify the Supplier.

(b) This notice and the ensuing qualification process neither create any commitment by TUPNI nor establish any legal relationship with TUPNI.

(c) All costs incurred in registering and prequalifying for this and other service categories in NJQS shall be borne solely by the Contractors/suppliers.

(d) This advertisement shall neither be construed as an Invitation to Tender (ITT) nor a commitment on the part of TUPNI to award a contract to any supplier and/or associated companies, subcontractors or agents.

(e) The ITT and any further progression of this tender shall be via NipeX Interested bidders are therefore advised to ensure that their profiles in NipeX are active with a valid

official email address accessible by their organization as this shall be the only means to transmit the ITT.

(f) Tendering process will be the NNPC contracting process requiring pre-qualified companies to submit technical tender first. Following a technical review, only technically and financially qualified contractors will be requested to submit commercial tenders.

(g) Man-hour figures for Capital Project Portfolios are estimates to provide definition to the scope and do not constitute guaranteed quantities.

(h) COMPANY will only recognize and correspond with duly authorized officers of the pre-qualified bidders and NOT through individuals or agents acting on their behalf.

(i) Interested contractors should note that TUPNI has very cordial relationship with the host communities of the sites where these services will be performed based on existing Memorandum of Understanding (MOU). Prospective contractors will be required to implement the obligations of the MOU as part of their contract.

## **(7) CLOSING DATE**

Only Tenderers who are registered in the Non-Life Categories (3.14.07) as at **9 July, 2021** being the advert close date, shall be invited to submit Technical Bids.

Please visit NIPEX portal at [www.nipex-ng.com](http://www.nipex-ng.com) for this advert and other information.